**Product Brochure** 



Industry-leading cloud finance software built for growing businesses





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### Apowerful foundation built for success



#### A best-in-class provider

Designed to accelerate your success—our cloud financial management platform delivers deep accounting capabilities across multiple industries and:

- Reduces time to close by up to 79%.
- Sees real-time reporting across hundreds of consolidated entities.
- Puts finance leaders in a position to drive more growth.



#### **Innovative features for today** and tomorrow

the modular, true cloud financial management platform of Sage Intacct meets your business needs today and gives you the flexibility to easily add more functionality tomorrow.

With four major releases annually with an average of 50 new features per release for our customers, innovation is in our DnA, and industry analysts have named Sage Intacct as a "visionary" and a "leader".





#### True cloud flexibility and accessibility

Keep your organisation agile with an open and configurable cloud accounting solution that lets you easily share data and connect multiple solutions, including Salesforce.

Sage Intacct handles 100m application requests per day, 1b API calls per month, and 50b+ financial records.

Your entire organisation can leverage intuitive systems that your global teams can learn and navigate with ease.





### "Sage Intacct customers achieve an average 250% **ROI and payback** in less than 6 months"





# Our solution

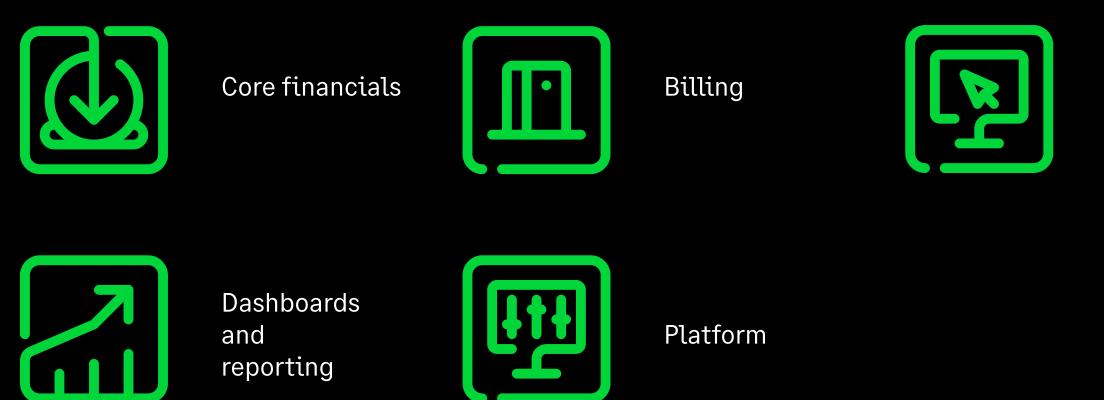
### Sage Intacct at a glance

### Built for finance, by finance

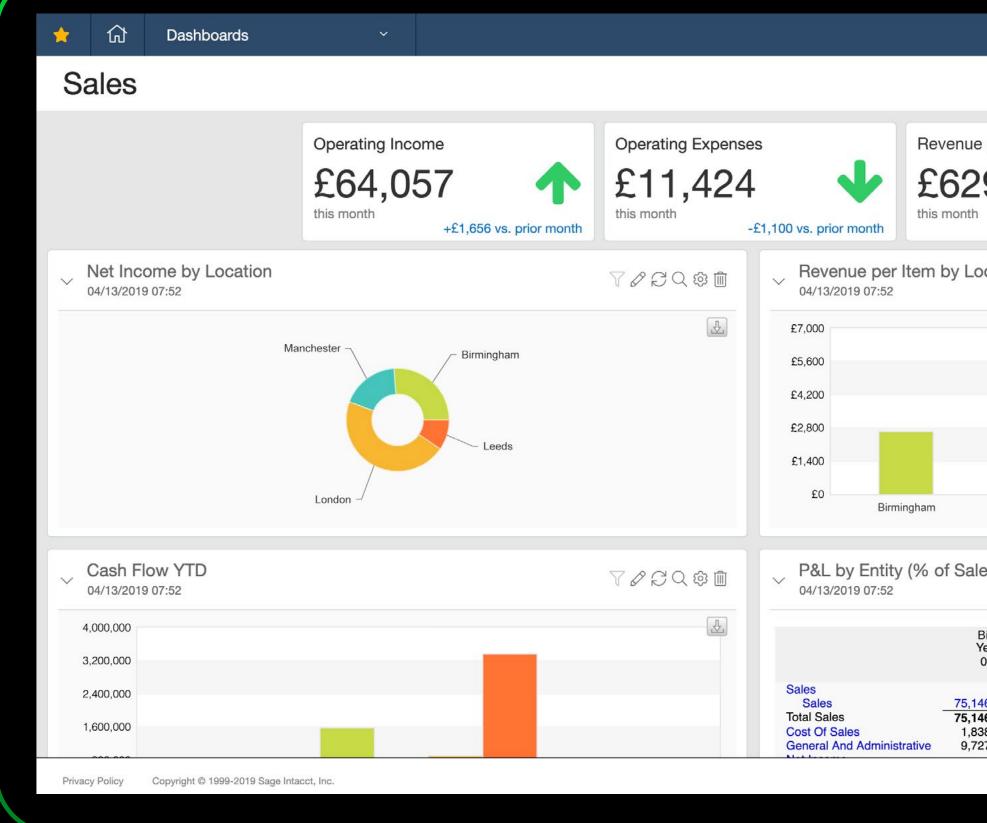
As a best-in-class financial management solution, Sage Intacct provides a simple and flexible open API to dozens of related solutions like Salesforce, Expensify, Kimble and many more. With easy connection and integrations with other solutions, Sage Intacct can fit to your exact industry and business needs.

#### **Key features of Sage Intacct**

Sage



### Advanced functionality



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# Core financials

### Automate complex processes and multi-dimensional data analysis

Slash your close time by 50% and accelerate your finance team's productivity. With accounts payable software by Sage Intacct, your business saves time through the automation of manual processes and eliminating inefficient workflows. Just point and click to configure approvals processes that work for your organisation.

#### Accounts payable

Streamline workflows across the AP cycle with speed and efficiency.

#### Accounts receivable

Automate invoicing and collections process to accelerate your cash cycle.

#### Cash management

track multiple accounts with real-time visibility and easy reconciliations.

#### **General ledger**

Multiple entities, currencies, and geographies that can be consolidated in minutes.

#### **Order management**

Automate complex, high-volume quote-tocash cycles and improve profitability.

#### Purchasing

Achieve speed, accuracy, and visibility with structured transactions and approvals.



命 Dashboards Role-Based ~ CFO-3 Company Performance 25/03/2021 16:37:54 £1,300,000 £1,040,000 £780.000 £520,000 £260.000 31/12/2018 31/03/2019 30/06/2019 Revenue 🔷 Net Income (Loss) O Cost of Subscriptions Revenue G&A Expense Salary and Wages Expens 7 🖓 🕮 EBITDA EBITDA Margin £302 68.28% £28,357 £23,903 +£30,020 vs. 3 months prior +£20,042 vs. budget -17.67 vs. 3 months prior 86.00% of budget **EBITDA** Trend G&A Waterfall 8 CQ @ D 82Q@ 25/03/2021 16:37:5 25/03/2021 16:37:56 £310,000 £30,000 £25,372.73 £2,161.00 £24.000 £412.12 £248,000 £18,000 £188.00 £12.000 £124,000 £8,000 £412.12 £0.00 £62.000 Beginning General and Finance Travel, Meals Office Supplies Postage and Charges and Entertainment Administrative 80/11/2019 31/12/2019 Expenses  $\oplus$ Working Capital Cash on Hand £2,250,384 £1,403,625 no change vs. 6 months prior +£269,942 vs. 6 months prior Cash Balance Trend Working Capital Trend 00000 22Q\$ 25/03/2021 16:37:55 25/03/2021 16:37:57 £11.000.000 vacy Policy Copyright © 1999-2021 Sade Intacct. In

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# Dashboards and reporting

Intuitive dashboards that give fast, rich financial and operational performance

Save 40+ hours monthly on financial reporting and cut time spent checking data accuracy by 75%. With financial reports from Sage Intacct, you get the agility and flexibility to quickly slice and dice the details that matter to all key stakeholders—investors, executives, sales, finance, and other departments. Reach peak performance with fast answers for confident decision-making.

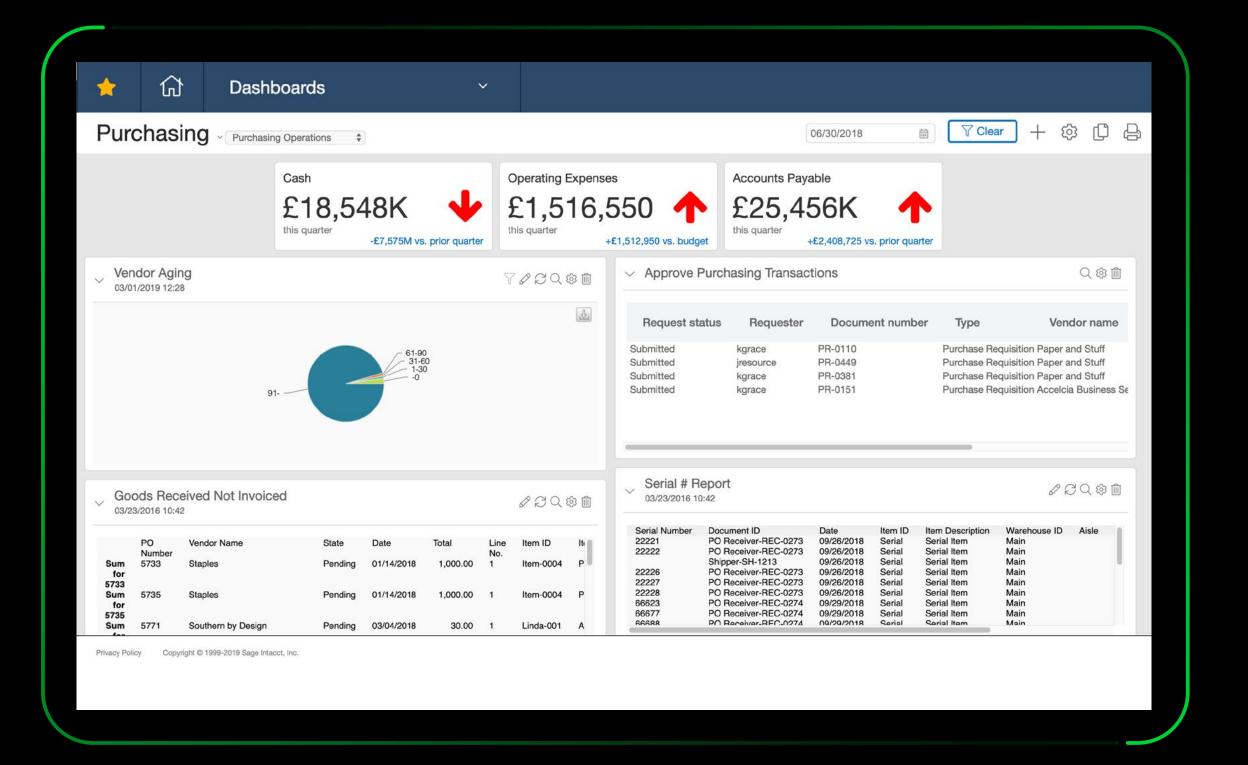
#### Data into insight

the innovative general ledger includes eight dimensions to capture the business context of your transactions, operational measures, and budgets. t hat means you can quickly access or create reports that analyse real-time business performance by business drivers—without managing a complex chart of accounts.

#### **Rich financial reports**

With Sage Intacct, financial reporting and analysis options are almost limitless. From comparing operational statistics with financial metrics, checking summary roll-up figures for multiple entities—even if it's only mid-month, drilling down to source transactions for granular transparency instantly, to flagging trends and spotting exceptions with powerful report visualisations.





#### Improve business agility

With all your financial and operational data in one place, the best-in-class multidimensional visibility from Sage Intacct lets you slash time spent checking your financial data accuracy, so you can start making impactful strategic decisions.

#### **Dive deeper**

the interactive custom report writer from Sage Intacct lets you easily create real-time reports that tackle your toughest reporting needs. get the insights you need in seconds to address complex issues and respond to market changes.



# Billing

### Smart solutions to automate complex revenue and billing processes

When it comes to subscriptions, specialised contracts, recurring billing services and the added complexities of compliance, Sage Intacct is the cloud solution finance trusts—managing revenue complexities the intelligent, automated, and faster way. We provide automated workflows, smart revenue recognition, and seamless data flows that streamline the revenue cycle across your organisation.

#### **Contract and subscription billing**

Streamline workflows across the Order to Cash cycle with speed and efficiency.

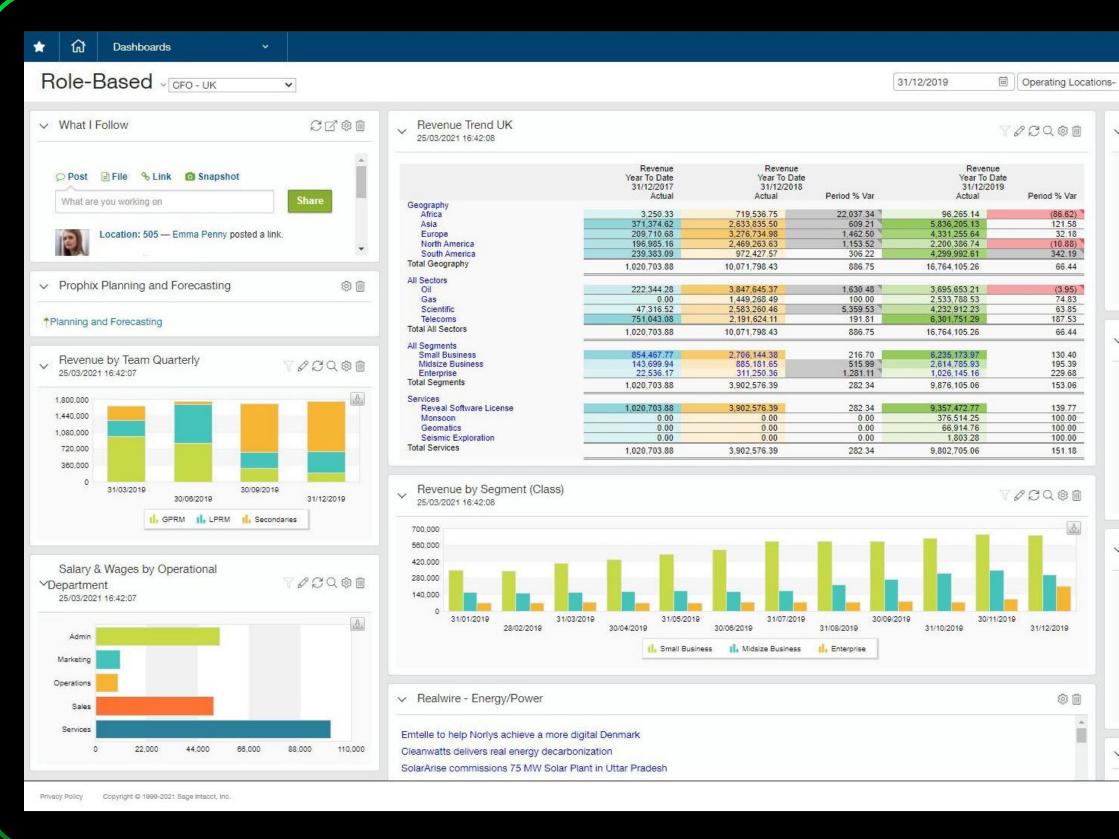
#### **Project costing and billing**

Bid smarter and bill faster with less revenue leakage.

#### **Revenue recognition**

Automate complex revenue accounting, configure expense amortisation and more.





#### Cash Balance 25/03/2021 16:42:0 33,000,000 26,400,000 19,800,000 13,200,000 6,600,000 Month To Date 30/09/2019 Revenue by Service 25/03/2021 16:42:10 31/12/2017 31/12/201 31/12/2019 Reveal S - Monsoon Company Perfo 25/03/2021 16:42:1 6,000,000 4,800.000 3,600,000 2,400,000 1,200,000 1/12/2018 Realwire - Utilities

## Platform

Built-in tools to help business grow

Infrastructure solutions to give you an extra edge over the competition, be that in efficiency, cost savings or better decision-making across the business—Sage Intacct Platform Services is your ticket to making user expectations a reality.

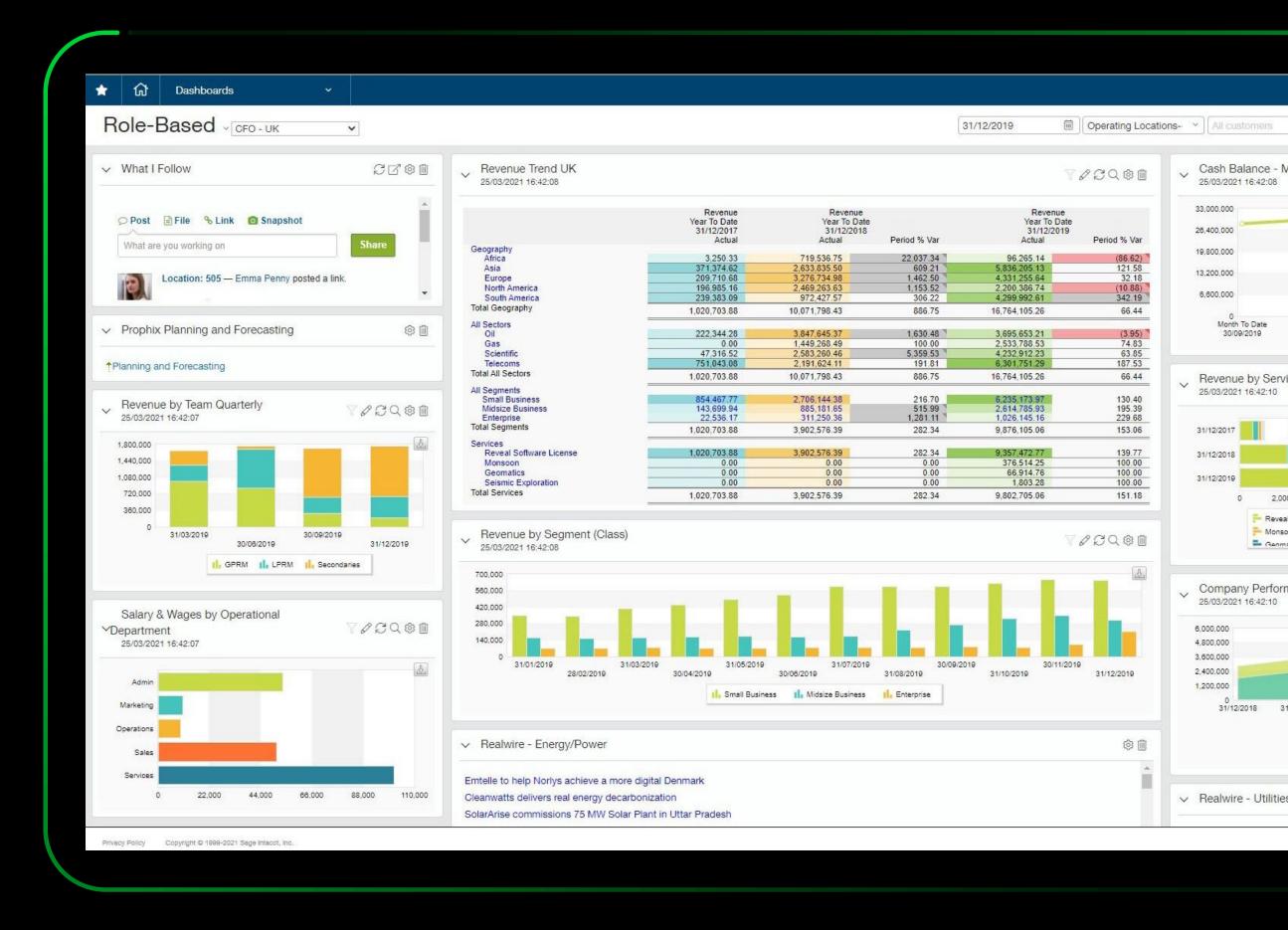
#### **Platform services**

Create solutions precisely tuned to individual business needs.

Web-services API Easily integrate with other best-in-class solutions.

Salesforce integration Connect finance and sales—fuel growth and accelerate revenue.





## Advanced functionality

### Flexible additional modules for total financial management

#### You're always ready for what's next with additional modules.

#### **Fixed** assets

Fixed assets and core accounting creates an automated asset management system.

#### Inventory management

track, value, and manage stock while maintaining accuracy at every step.

#### Multi-entity and global consolidations

Easily manage complex financials for multiple locations and entities.

#### **Project accounting**

Manage costs and revenue, keep projects on time, and maintain profitability.

#### **Revenue recognition**

Account for multiple revenue types—from subscriptions, to licenses, to services.

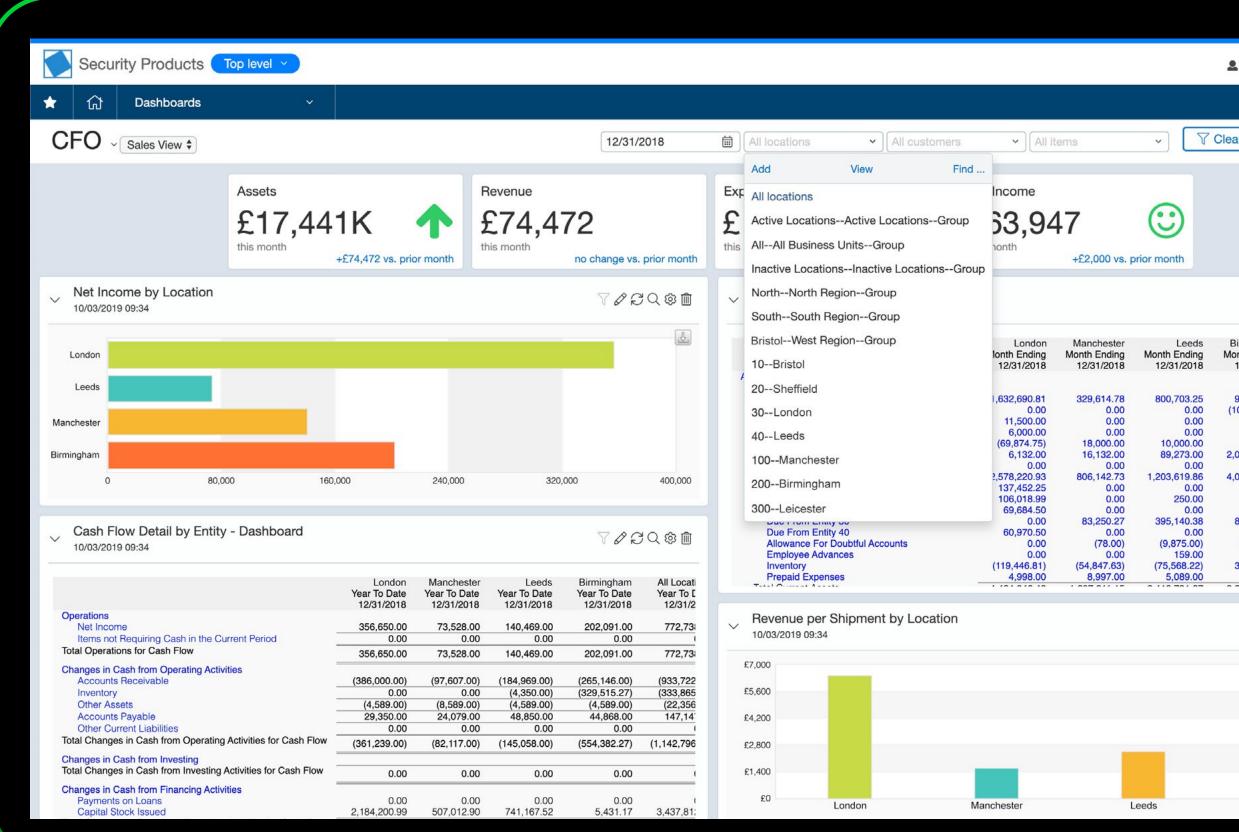
#### Spend management

take care of company purchasing vs budgets and never exceed spending caps.

#### **Time and expense management**

Keep your team focussed on client goals, not administrative tasks.





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# Industry overviews

no matter what industry you're in or business model you follow, your organisation is unique. Don't settle for a one-size-fits-all financial application.



#### **Financial services**

Integrate data from different systems, easily monitor financials from diverse portfolios, consolidate results across multiple operating companies, and create timely, actionable reports for your board.

"Sage Intacct frees me up to be a better partner to the C-suite. I'm able to get into analysis for strategic planning rather than just managing tactical financial processes because the team can handle those now without me. And that's removed a tremendous burden for me."

-Barbra Harris, CFO, Pathway Lending



Hospitality Focus on your guests with automated financial processes, gain more insight into your hospitality business, and make decisions that'll boost profitability.

"With Sage Intacct, we work smarter instead of harder, even as we grow at a rapid pace. the fact that we've added 7 new entities each with their own budgeting and financial planning requirements—without needing any additional staff is a true testament to Sage Intacct's robust ERP capabilities."

-tamara Crawford, CFO, tetherow





#### Software-as-a-Service (SaaS)

Automate even the most complicated financial processes, adapt new changes faster, and deliver flexible reporting in your rapidly growing business.

"Sage Intacct is definitely improving our subscription billing accuracy and timeliness based on complex contracts and unique pricing models, and we have much better forecasting and analytics. We're on track to cut our time to invoice in half."

-Sandy Burns, Vice President of Finance, CloudCheckr





# Industry overviews



#### **Business services**

With a large amount of diverse financial tasks, the need to constantly adapt to customers and the market—having Sage Intacct in your corner helps with the volume, variety, and change.

"Sage Intacct helps us quickly process thousands of transactions every month so we can keep up with the company's growth while minimising the need for additional headcount. Plus, our team is now motivated to further automate processes, build new customer reports, and more, because we have the bandwidth and confidence to do so."

-Sabry Mohideen, CFO, Marathon Ventures



**Non-profits** 

With unique challenges like programme and project management, fund balancing, and complex reporting needs, Sage Intacct can help you tackle these issues with greater efficiency and managerial visibility—and less reliance on error-prone spreadsheets.

"It used to take me 16 hours every quarter to do our partial exemption VAt return; using Intacct, it now only takes me 8 hours once a quarter. It has halved the time."

-Karyn Hood, Management accountant and company secretary, East Malling trust





#### Healthcare

While striving to achieve scale, Sage Intacct can help you monitor performance and keep financial processes running smoothlyespecially across multiple locations.

"Sage Intacct reporting is extremely time saving—there's almost no manual data entry anymore. We're freed up from day-to-day accounting to drill into our finances and get a better picture of what's going on in the company."

-Anthony Scaltreto, Manager financial analytics, Walden Behavioral Care





# Why choose Sage Intacct?

the financial management solution of choice



150 hours quick implementation



**1 million** application requests per day



**1 billion** API calls per month



+70% reducing time to close



100 entities consolidated in seconds



**50 billion+** financial records







#### **Better together**

Sage have partnered with industry-leading companies to give you the best possible financial management solution.

### Our customer achievements









### #1 in customer satisfaction

Sage Intacct has had the highest satisfaction, product direction and nPS scores compared to other cloud accounting peers since 2015.

### 98/100

Satisfaction rating on g2 Crowd, higher than any other ERP vendor

### 2000+

Independent and verified reviews

### **Top-rated**

top-rated Enterprise Resource Planning solution in 2021 by trustRadius

## An award-winning ERP solution



Visionary by gartner Cloud Financial Management



### #1 ERP solution by trust Radius



#1 by g2 Customer Satisfaction



Platinum ISV to Salesforce





### **Best-of-breed** finance meets modularand scalable HR

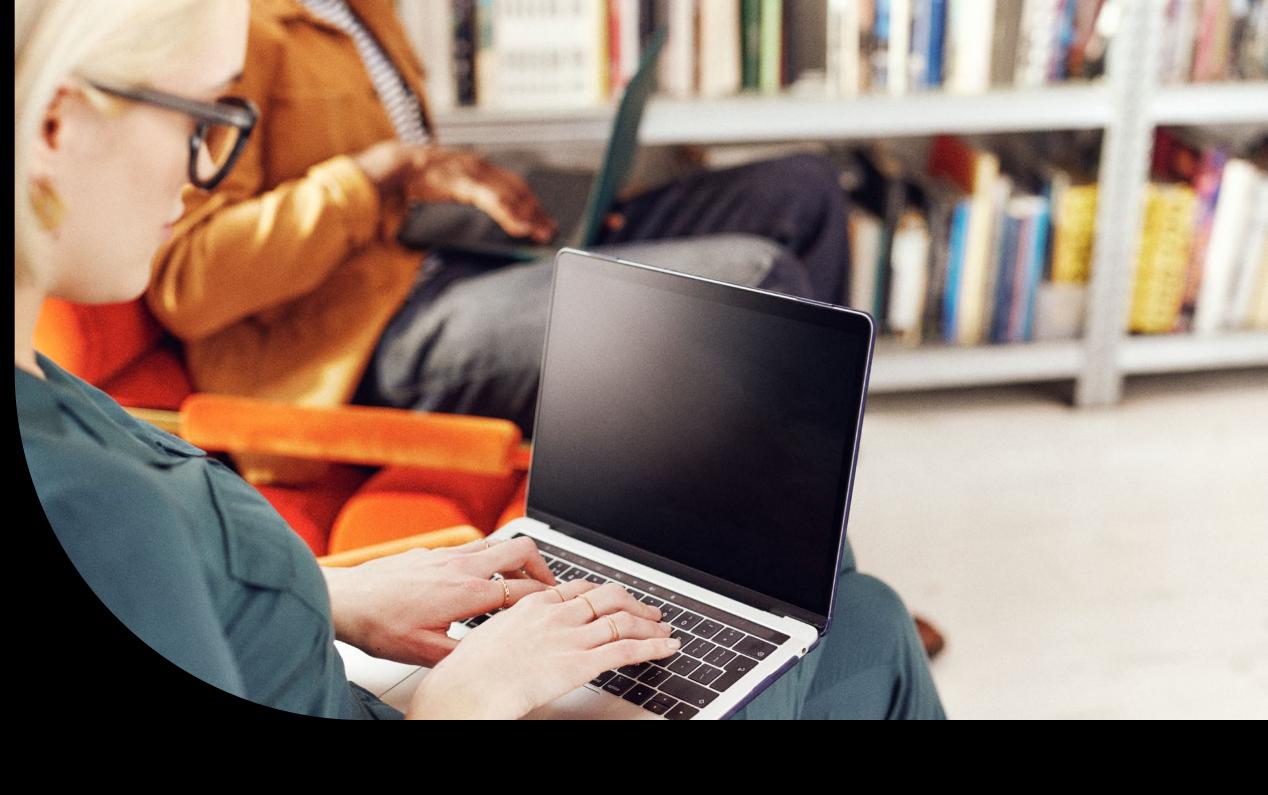
nurture talent, encourage collaboration, engage your workforce, and take care of all your HR and People needs with one of our HR solutions.

#### Sage HR

Help your team perform their best with Sage HR—an intuitive, adaptable, and modular solution built for SMEs.

It automates your people processes, freeing up HR's time to focus on core business activities and delivering better employee experiences.





#### Sage People

Embrace new ways of working with Sage People. Built on Salesforce, it gives mid-sized, multi-national organisations a comprehensive, forward-looking solution to transform the entire workforce experience, improve productivity and empower leaders and HR teams to focus on growing their people and business.

#### **Discover more**



## Extend the power of Sage Intacct with Sage Marketplace

Expand Sage Intacct to more areas of your business with Sage Intacct Marketplace. It offers a variety of the most innovative cloud solutions—all built to be best-in-class and integrate with Sage Intacct from day one.

#### Something for everyone

If someone in your business needs it, you'll probably find it in the Sage Intacct Marketplace. It's Simply search for solutions by industry, business need, or keyword. Find your favourites, easier than ever to manage your subscriptions, point of sale, payroll, projects, and so much more and request more information. as Sage Intacct integration helps your data automatically flow into your financials—giving you a **Find out more** single place to get your full financial picture.

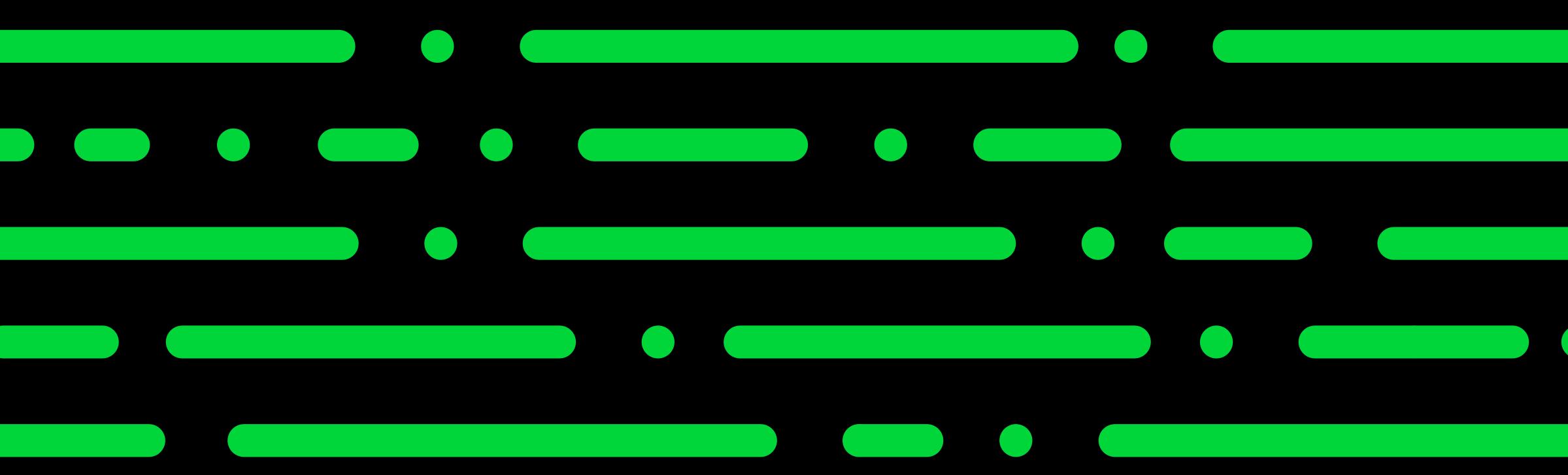
### **Future-proof your business**

If your business requirements change in the future, no problem. Unlike suite solutions, Sage Intacct lets you keep your freedom. Just visit the Sage Intacct Marketplace whenever you need to extend your Sage Intacct ecosystem.





#### Let's go shopping



#### A Sage partner



http://www.sherwoodsys.com

At Sherwood Systems, we have been successfully implementing IT and Sage solutions throughout the UK & Ireland for 35+ years. We understand that the change to any new platform is a journey, and we'll be with you every step of the way.

# Sage



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